



CAREER TUESDAY - REVIEW

11.07.2017 ▪ 5:45 – 7:15 pm ▪ Lecture Hall XXIII, WiSo-Building

E.ON Inhouse Consulting GmbH (ECON)

Get insights into career opportunities within an internal management consultancy and shape the new energy world of tomorrow!

On July 11th 2017 two consultants, Moritz Frühbauer (Project Manager) and Leon Schachtner (Project Consultant), of E.ON Inhouse Consulting were guests at our weekly Career Tuesday to present their company and entry opportunities in an interactive presentation.

Introduction to E.ON Group

The energy industry is facing big challenges, since the energy landscape is shifting. Therefore the “old” E.ON was split in two parts one and a half years ago – into the “new” E.ON and Uniper. The “new” E.ON mainly consists of three core businesses: Renewables, Customer Solutions and Energy Networks. The pillar Renewables refers to the photovoltaics, wind and storage assets across the US and Europe, meaning producing and storing sustainable energy. The segment Customer Solutions contains the engagement with customers and providing them with tailored energy products. The area of Energy Networks includes smartgrids to safeguard the power supply of tomorrow with millions of distributed energy installations. The portfolio of Uniper consists of large-scale power generation and the effective management of global and regional energy supply chains.



ECON – E.ON Inhouse Consulting

ECON is the internal management consultancy of the E.ON Group with about 100 consultants located at the E.ON headquarter in Essen. The focus is on creating measurable results which create value for the E.ON Group and solving the most difficult problems of the new energy world for the colleagues and customers. ECON serves as an internal talent pool for the E.ON Group, focusing on developing and attracting talents. ECON offers challenging projects, excellent opportunities and exceptional team spirit. Projects are delivered across the

whole supply chain and are conducted in close collaboration with the colleagues in the line functions. The average placement period on one project is about six months.

In the following the two consultants gave some examples of their projects in the fields of Corporate Transformation, Business Development and Digital Transformation. One project had the focus on speeding up the decision making and allowing that the decisions are made closer to the business and not only at the headquarter in Essen. The daily work in a small project team is mostly very power point intense and mainly consists of frequent board meetings and making sure that all milestones are achieved. Another example of one project in the field of Business Development was the development of panel and battery solutions for residential customers, which have the opportunity to buy the products online. The project had the focus to optimize the sales process and for example to generate more traffic on the website.



The typical week of a consultant consists of being at the customer from Monday to Thursday, on Fridays all consultants meet at the office in Essen. On average a consultant stays about 3.3 years at ECON, before 60% of them change into a line function at E.ON. ECON offers a huge diversity with employees from 15 different nations and about 15% of female employees. The corporate language is English and German is not a prerequisite for the application.

Your career opportunities

You can join ECON during or after finishing your Master's degree. During your studies you can apply as a Visiting Consultant (internship) to gain hands-on insights into the energy industry and use the internship to kick off a career as a Project Consultant. After having finished with your Master's degree or PhD you can directly start as a Project Consultant and profit from the strong feedback and coaching culture. ECON is searching for new talents during the whole year. The applicants do not need experience in consulting and the energy sector, but should bring a high interest in these fields. The application process is the same for Visiting and Project Consultants, consisting of an application, which should be send via e-mail to the recruiting team and should contain the current CV as well as all transcripts and references. The next step is the Recruiting Day, which consists of an analytical test and three case interviews, where the personal fit, problem-solving and communicational skills are tested. On the same day the applicants get the response and a detailed feedback.

After the presentation, the students were invited to talk to the referees in a nice atmosphere and had the chance to ask all their questions during the Get-Together.

For more Information visit the company website: www.eon.com/econ.

